## CONSOLIDATED BALANCE SHEET

## As at Sep. 30th, 2009

Quarter 3/ 2009

| ASSETS | Code | ASSETS | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 2 |  | 3 | 4 | 5 |
|  |  |  |  |  |  |
| A. SHORT-TERM ASSETS (100=110+120+130+140+150) | 100 |  |  | 501,448,378,959 | 337,356,672,778 |
| I. Cash and cash equivalents | 110 |  |  | 74,740,865,856 | 54,521,888,243 |
| 1. Cash | 111 |  | V. 01 | 74,740,865,856 | 23,019,013,243 |
| 2. Cash equivalents | 112 |  |  |  | 31,502,875,000 |
| II. Short-term financial investments | 120 |  | V. 02 |  |  |
| 1. Short-term investments | 121 |  |  |  |  |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |  |
| III. Receivables | 130 |  |  | 304,131,257,077 | 207,787,404,077 |
| 1. Trade accounts receivables | 131 |  |  | 304,656,646,959 | 209,602,860,951 |
| 2. Advances to suppliers | 132 |  |  | 5,946,331,922 | 1,470,459,334 |
| 3. Short-term internal receivables | 133 |  |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |  |
| 5. Other receivables | 135 |  | V. 03 | 8,478,332,689 | 8,735,629,578 |
| 6. Provision for short-term bad receivables | 139 |  |  | (14,950,054,493) | (12,021,545,786) |
| IV. Inventories | 140 |  |  | 94,667,536,379 | 62,425,475,721 |
| 1. Inventories | 141 |  | V. 04 | 94,667,536,379 | 62,425,475,721 |
| 2. Provision for devaluation of inventories | 149 |  |  |  |  |
| V. Other short-term assets | 150 |  |  | 27,908,719,647 | 12,621,904,737 |
| 1. Short-term prepaid expenses | 151 |  |  | 796,400,109 | 711,681,031 |
| 2. VAT deductible | 152 |  |  | 8,460,434,910 | 7,734,576,116 |
| 3. Tax and accounts receivable from State budget | 154 |  | V. 05 | 965,229,115 | 3,463,305,755 |
| 4. Other short-term assets | 158 |  |  | 17,686,655,513 | 712,341,835 |
|  |  |  |  |  |  |
| B. LONG-TERM ASSETS ( $200=\mathbf{2 1 0}+\mathbf{2 2 0}+\mathbf{2 4 0}+\mathbf{2 5 0}+\mathbf{2 6 0}$ ) | 200 |  |  | 442,001,540,140 | 411,290,993,173 |
| I. Long-term receivables | 210 |  |  |  |  |
| 1. Long-term receivables from customers | 211 |  |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |  |
| 3. Long-term inter-company receivables | 213 |  | V. 06 |  |  |
| 4. Other long-term receivables | 218 |  | V. 07 |  |  |
| 5. Provision for long-term bad receivable ( ${ }^{*}$ ) | 219 |  |  |  |  |
| II. Fixed assets | 220 |  |  | 259,235,985,789 | 242,024,094,024 |
| 1. Tangible fixed assets | 221 |  | V. 08 | 213,827,933,183 | 136,459,892,328 |
| - Historical cost | 222 |  |  | 377,219,376,001 | 285,379,420,396 |
| - Accumulated depreciation | 223 |  |  | (163,391,442,818) | $(148,919,528,068)$ |
| 2. Finance leases fixed assets | 224 |  | V. 09 |  | - |



| CAPITAL SOURCE | Code | ASSETS | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 2 |  | 3 | 4 | 5 |
| A. LIABILITIES (300=310+330) | 300 |  |  | 392,136,526,804 | 236,716,147,348 |
| I. Short-term liabilities | 310 |  |  | 281,813,882,355 | 143,917,169,382 |
| 1. Short-term borrowing and debts | 311 |  | V. 15 | 52,425,151,541 | 58,834,710,316 |
| 2. Trade accounts payable | 312 |  |  | 167,985,798,955 | 63,481,628,524 |
| 3. Advances from customers | 313 |  |  | 4,638,743,238 | 6,769,457,266 |
| 4. Taxes and liabilities to State budget | 314 |  | V. 16 | 18,879,447,922 | 3,877,460,999 |
| 5. Payable to employees | 315 |  |  | 16,221,234,896 | 8,255,177,978 |
| 6. Payable expenses | 316 |  | V. 17 | 4,410,639,517 | 114,832,804 |
| 7. Accounts payables-Affiliate | 317 |  |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |  |
| 9. Other short-term payables | 319 |  | V. 18 | 17,081,866,286 | 2,412,901,495 |
| 10. Provision for short-term liabilities | 320 |  |  | 171,000,000 | 171,000,000 |
| II. Long-term liabilities | 330 |  |  | 110,322,644,449 | 92,798,977,966 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  | V. 19 |  |  |
| 3. Other long-term payables | 333 |  |  | 109,853,738,550 | 92,255,782,982 |
| 4. Long-term borrowing and debts | 334 |  | V. 20 |  |  |
| 5. Deferred income tax | 335 |  | V. 21 | - |  |


| 6. Provision for unemployment allowance | 336 |  |  | 468,905,899 | 543,194,984 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 7. Provision for long-term liabilities | 337 |  |  |  |  |
|  |  |  |  |  |  |
| B. OWNER'S EQUITY ( $400=\mathbf{4 1 0 + 4 3 0 )}$ | 400 |  |  | 537,306,548,439 | 500,278,555,627 |
| I. Capital sources and funds | 410 |  | V. 22 | 536,641,075,708 | 497,637,796,444 |
| 1. Paid-in capital | 411 |  |  | 264,998,230,000 | 250,000,000,000 |
| 2. Capital surplus | 412 |  |  | 130,189,889,554 | 145,188,119,554 |
| 3. Other capital of owner | 413 |  |  |  |  |
| 4. Treasury stock | 414 |  |  | $(49,700,000)$ | $(45,570,000)$ |
| 5. Assets revaluation difference | 415 |  |  |  |  |
| 6. Foreign exchange difference | 416 |  |  |  |  |
| 7. Investment and development fund | 417 |  |  | 92,918,876,291 | 92,918,876,291 |
| 8. Financial reserve fund | 418 |  |  | 8,319,464,709 | 8,319,464,709 |
| 9. Other fund belong to owner's equity | 419 |  |  |  |  |
| 10. Retained profit | 420 |  |  | 40,264,315,154 | 1,256,905,890 |
| 11. Capital for construction work | 421 |  |  |  |  |
| II. Budget sources | 430 |  |  | 665,472,731 | 2,640,759,183 |
| 1. Bonus and welfare fund | 431 |  |  | 665,472,731 | 2,640,759,183 |
| 2. Budgets | 432 |  | V. 23 |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |  |
|  |  |  |  |  |  |
| C. MINORITY INTEREST | 500 |  |  | 14,006,843,856 | 11,652,962,977 |
|  |  |  |  |  |  |
| TOTAL RESOURCES (430=300+400) | 600 |  |  | 943,449,919,099 | 748,647,665,951 |

## CONSOLIDATED INCOME STATEMENT

Quarter 3/ 2009

| Items | Code | Note | Quarter 2 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year | Current year | Previous year |
| 1 | 2 |  | 3 | 4 | 5 | 6 |
|  |  |  |  |  |  |  |
| 1. Revenue of sales and services | 01 | VI. 25 | 420,225,309,074 | 429,370,360,968 | 1,145,961,232,914 | 1,365,634,157,552 |
| 2. Deductions | 02 |  | 476,152,298 | 434,633,815 | 1,102,882,331 | 1,446,416,395 |
| 3. Net sales and services (10=01-02) | 10 |  | 419,749,156,776 | 428,935,727,153 | 1,144,858,350,583 | 1,364,187,741,157 |
| 4. Cost of goods sold | 11 | VI. 27 | 336,990,438,441 | 384,468,044,751 | 917,368,231,546 | 1,225,282,799,264 |
| 5. Gross profit (20=10-11) | 20 |  | 82,758,718,335 | 44,467,682,402 | 227,490,119,037 | 138,904,941,893 |
| 6. Financial incomes | 21 | VI. 26 | 746,978,893 | 9,509,500,932 | 4,538,051,757 | 25,946,276,841 |
| 7. Financial expenses | 22 | VI. 28 | 516,817,024 | 8,787,284,117 | 2,619,981,503 | 33,278,688,293 |
| - Include: Interest expense | 23 |  | 400,392,710 | 1,309,093,800 | 2,720,768,215 | 5,618,965,684 |
| 8. Selling expenses | 24 |  | 52,901,965,040 | 30,459,077,708 | 134,450,086,629 | 91,646,465,775 |
| 9. General \& administrative expenses | 25 |  | 7,130,015,719 | 6,112,701,834 | 29,163,711,363 | 14,706,956,879 |
| 10. Net operating profit (30=20 + (21-22) - (24+25) | 30 |  | 22,956,899,445 | 8,618,119,675 | 65,794,391,299 | 25,219,107,787 |
| 11. Other incomes | 31 |  | 178,889,053 | 1,000,377,797 | 711,394,168 | 4,178,557,831 |
| 12. Other expenses | 32 |  | 204,782,217 | 596,436,633 | 932,299,987 | 2,058,435,395 |
| 13. Other profit (40=31-32) | 40 |  | $(25,893,164)$ | 403,941,164 | $(220,905,819)$ | 2,120,122,436 |
| 14. Profit in associate or joint-venture companies | 50 |  | 185,601,836 | 243,268,577 | 329,933,692 | 1,225,851,320 |
| 15. Profit before tax ( $50=\mathbf{3 0}+\mathbf{4 0}$ ) | 51 | VI. 30 | 23,116,608,117 | 9,265,329,416 | 65,903,419,172 | 28,565,081,543 |
| 16. Current corporate income tax expenses | 52 | VI. 30 | 1,849,385,157 | 1,214,799,429 | 6,475,282,399 | 3,518,465,253 |
| 17. Deferred corporate income tax expenses | 70 |  |  |  |  |  |
| 18. Profit after tax (60=50-51-52) |  |  | 21,267,222,960 | 8,050,529,987 | 59,428,136,773 | 25,046,616,290 |
| In there: Shareholders interest | 52 | VI. 30 | 18,991,066,039 | 7,994,556,277 | 54,516,868,451 | 24,548,745,341 |
| Minority interest | 60 |  | 2,276,156,921 | 55,973,710 | 4,911,268,322 | 497,870,949 |
| 19. EPS (*) | 70 |  | 760 | 320 | 2,181 | 982 |

## CONSOLIDATED CASH FLOWS STATEMENT

## Quarter 2/ 2009 (Direct method)

Unit: VND

| Items | Code | Note | Quarter 3/ 2009 | Quarter 3/ 2008 |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 2 |  | 3 | 4 |
|  |  |  |  |  |
| 1. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 1,921,579,825,559 | 2,159,753,246,141 |
| 2. Cash paid for supplier | 02 |  | (1,697,085,203,978) | (2,116,608,273,657) |
| 3. Cash paid for employee | 03 |  | (54,287,748,290) | $(30,531,587,399)$ |
| 4. Cash paid for interest | 04 |  | (2,114,768,215) | $(5,470,586,222)$ |
| 5. Cash paid for corporate income tax | 05 |  | $(1,567,085,925)$ | (5,740,197,467) |
| 6. Other receivables | 06 |  | 73,997,514,716 | 90,317,284,984 |
| 7. Other payables | 07 |  | (124,883,749,693) | $(141,147,776,198)$ |
| Net cash provided by (used in) operating activities | 20 |  | 115,638,784,174 | (49,427,889,818) |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | $(37,855,199,087)$ | (53,014,777,392) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | 374,891,727 | 179,085,108 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | (78,599,939,185) | (554,885,810,480) |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 79,094,495,209 | 620,851,560,480 |
| 5. Cash paid for joining capital in other companies | 25 |  | (6,100,000,000) | (11,304,996,240) |
| 6. Withdrawal of capital in other companies | 26 |  | 25,394,131,329 | 590,068,282 |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 1,978,904,241 | 11,395,491,066 |
| Net cash used in investing activities | 30 |  | (15,712,715,766) | 13,810,620,824 |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  | - | - |
| 1. Cash received from issuing stock, other owners' equity | 31 |  | - | - |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  | $(4,099,800)$ | - |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 141,747,639,199 | 558,845,972,341 |
| 4. Cash paid to principal debt | 34 |  | $(213,788,698,445)$ | $(525,530,150,311)$ |
| 5. Cash paid to financial lease debt | 35 |  | - | - - |
| 6. Dividend, profit paid for owners | 36 |  | (7,661,931,749) | $(18,532,328,567)$ |
| Net cash (used in) provided by financing activities | 40 |  | (79,707,090,795) | 14,783,493,463 |
|  |  |  |  |  |
| Net cash during the period | 50 |  | 20,218,977,613 | (20,833,775,531) |
|  |  |  |  |  |
| Cash and cash equivalents at beginning of year | 60 |  | 54,521,888,243 | 51,045,819,732 |
| Influence of foreign exchange fluctuation | 61 |  | - | - |
| Cash and cash equivalents at end of year | 70 |  | 74,740,865,856 | 30,212,044,201 |

